



Board of Directors Report E to the 2016 Congress of Delegates

AAFP Non-Dues Revenue

(1) This is an informational Board of Directors report that provides an annual update on the sources of non-dues revenue for the American Academy of Family Physicians (AAFP) and the development of new sources through public and private foundations; federal grants and contracts; and the General Services Administration (GSA).

AAFP Non-Dues Revenue

(2) The AAFP provides a wide range of products and services to fulfill its mission. Currently, the AAFP's annual expenditures are approximately \$86 million; however, revenue from dues comprises only \$28 million—or about 32%—of the funds needed to cover AAFP operations. The remaining 68% is funded from non-dues revenue sources. AAFP senior staff members, under the leadership of the AAFP Board of Directors, have made a concerted effort over the past several years to diversify the AAFP's non-dues revenue streams. In addition, they have worked diligently to ensure that the AAFP's current non-dues revenue drivers are maintained or strengthened in order to continue supporting the AAFP's overall programming. A Business Review Council (BRC) was instituted in 2012 to increase net income for the organization through rigorous product management, opportunistic expense control, and thorough review of policies that directly affect financial performance.

(3) Historically, the AAFP has received substantial funding from pharmaceutical companies. Because such funding is declining, the AAFP has been strategically diversifying its funding sources, focusing more on public and private foundations, federal grant sources, and non-traditional supporters (e.g., medical and diagnostic equipment companies; electronic health record [EHR] vendors; and nutrition, athletic, and other consumer product companies).

(4) FY15-16 non-dues gross revenue from federal sources (including prime grant awards, subcontracts, and other federal contract mechanisms) exceeds \$1.8 million. As a recipient of federal grant dollars, the AAFP is subject to compliance with audit requirements of the federal Office of Management and Budget (OMB) Circular A-133. A detailed schedule of federal awards and any related audit findings are published in the AAFP's audit report, which is submitted to AAFP leadership independent of this Board report.

(5) To strengthen grants management efforts, a Grants Management Office (GMO) was formed in the fall of 2011 to emphasize the acquisition of grants from foundations and government sources, and to address the need for efficient and effective management and administration of grants. The office develops and maintains policies and procedures for grants management; provides training for internal staff (i.e., grants and program staff); provides technical oversight of all grants staff; and serves as a liaison between grantors and program staff on all issues related to grants management. The GMO also helps to assess performance based on resource effectiveness (e.g., time spent seeking grants, relationship building, grants management), success rate, diversity of funding mix, and funding trends.

(6) The AAFP's top 20 non-dues supporters in gross dollars for FY15-16 are listed below. Sources of non-dues funding include journal advertising (print and online); AAFP Family Medicine Experience (FMX) support (i.e., exhibits, general sponsorships, satellite programs, and product theaters); and other grant and contract support (i.e., continuing medical education [CME], sponsorships, non-accredited education programs, and research). Journal advertising support in FY15-16 increased from FY14-15 by \$3,433,845. FMX sponsorships in FY15-16 increased from FY14-15 by \$357,950. Federal dollars secured through

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1 prime and subcontract grants and contracts total more than \$7.75 million in non-dues funding for FY15-16.
 2 The AAFP's GSA contract awarded a total of \$940,493 in federal dollars through the Health Resources
 3 and Services Administration (HRSA) for FY15-16 and appears in the list of top 20 sources of non-dues
 4 funding.
 5

External Support to AAFP (Top 20)
June 1, 2015 - May 31, 2016

Company	Journal Advertising	FMX Support	Sponsored Programs	Other Support	Grand Total
Gilead Sciences	\$ 1,198,128.64	\$ 205,400.00	\$ -	\$ -	\$ 1,403,528.64
YourMembership	\$ 1,366,414.00	\$ -	\$ -	\$ -	\$ 1,366,414.00
Eli Lilly and Company	\$ 1,121,992.06	\$ -	\$ 221,474.00	\$ -	\$ 1,343,466.06
Pfizer	\$ 1,116,175.74	\$ 56,800.00	\$ -	\$ -	\$ 1,172,975.74
Boehringer Ingelheim & Eli Lilly	\$ 1,048,000.09	\$ 72,000.00	\$ -	\$ -	\$ 1,120,000.09
Janssen Pharmaceuticals, Inc.	\$ 866,579.03	\$ 111,940.00	\$ -	\$ -	\$ 978,519.03
Health Resources and Services Administration (HRSA)	\$ -	\$ -	\$ 940,493.05	\$ -	\$ 940,493.05
GlaxoSmithKline	\$ 591,740.46	\$ 24,100.00	\$ 286,159.00	\$ -	\$ 901,999.46
AstraZeneca LP	\$ 552,299.03	\$ 72,137.50	\$ 242,009.00	\$ -	\$ 866,445.53
Brigham and Women's Hospital	\$ -	\$ -	\$ 855,196.00	\$ -	\$ 855,196.00
American Academy of Family Physicians Foundation (AAFPF)	\$ -	\$ -	\$ 596,563.81	\$ -	\$ 596,563.81
Shire Pharmaceuticals	\$ 549,672.95	\$ 41,200.00	\$ -	\$ -	\$ 590,872.95
Takeda Pharmaceuticals U.S.A., Inc.	\$ 456,699.63	\$ 28,315.00	\$ 98,156.00	\$ -	\$ 583,170.63
Boehringer Ingelheim Pharmaceuticals, Inc.	\$ 517,823.38	\$ 32,300.00	\$ -	\$ -	\$ 550,123.38
Novo Nordisk Inc.	\$ -	\$ 200,956.00	\$ 312,236.50	\$ -	\$ 513,192.50
University at Buffalo	\$ -	\$ -	\$ 387,706.00	\$ -	\$ 387,706.00
Purdue Pharma L.P.	\$ 360,655.00	\$ 6,200.00	\$ -	\$ -	\$ 366,855.00
Merck	\$ 48,739.00	\$ 82,700.00	\$ 225,062.00	\$ -	\$ 356,501.00
Sanofi Pasteur U.S.	\$ 267,937.00	\$ 60,300.00	\$ 21,013.00	\$ -	\$ 349,250.00
Amgen	\$ 239,688.60	\$ 101,400.00	\$ -	\$ -	\$ 341,088.60
	\$ 10,302,544.61	\$ 1,095,748.50	\$ 4,186,068.36	\$ -	\$ 15,584,361.47

State of Industry Support

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 7
 8
 9
 10 (7) The last Board report to the Congress of Delegates (COD) noted that the AAFP was experiencing
 11 significant changes in its relationship with pharmaceutical and medical device companies. Challenges
 12 persist, including major drug recalls, intensified regulatory oversight that slows drug approvals, the loss of
 13 patent exclusivity for blockbuster drugs, a decreased number of new blockbuster drugs, and a shift to
 14 generic prescribing.

15
 16 (8) As a result of the Patient Protection and Affordable Care Act's (ACA's) Physician Payments
 17 Sunshine Act, on September 30, 2014, the Centers for Medicare & Medicaid Services (CMS) began
 18 publishing a report of aggregate data collected by pharmaceutical, biotechnology, medical device, and
 19 medical supply companies of all payments greater than \$10 made to physicians. The report includes
 20 physicians' National Provider Identifier (NPI) numbers. Reporting requirements have affected FMX exhibits
 21 since 2014 and have the potential to affect product theaters and satellite symposia in the future.

22
 23 (9) Most pharmaceutical and medical device companies continue to implement online grant-
 24 submission processes that are subject to a higher level of scrutiny and review, and to require that any
 25 proposed program must have high-level learning outcomes that demonstrate a return on the investment.
 26 Limited requests for proposals (RFPs) and restricted opportunities for grant submissions are also
 27 becoming the norm. Supporters are shying away from single-support activities and are encouraging multi-
 28 support programs/grants instead. This increases the complexity of securing support for a single activity.

29
 30 (10) Industry's constantly changing funding environment affects support for CME produced by the
 31 AAFP and its chapters. The Continuing Medical Education Division and the Strategic Partnerships Division
 32 (SPD) continue to work together closely to identify programs that will benefit chapters, as well as the
 33 AAFP as a whole. Although industry support for accredited CME is unlikely to disappear entirely in the
 34 near future, greater restrictions have resulted from cultural, regulatory, and economic changes.

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1 (11) Funding secured for sponsored projects (both CME and non-CME) in FY15-16 increased by \$2.3
2 million from FY14-15. Support for CME programs in FY15-16 increased by more than \$800,000 from the
3 previous year. Funding secured for non-accredited projects, including dollars secured from foundation and
4 federal sources, increased by \$7.2 million from FY14-15. The SPD continues to secure equipment for in-
5 kind support of FMX and national procedural skills CME programs.

6 7 **AAFP Family Medicine Experience and National Conference**

8
9 (12) AAFP Family Medicine Experience (formerly AAFP Assembly) continues to be a major source of
10 non-dues revenue, with a consistent number of companies exhibiting. While larger exhibit booths are
11 beginning to shrink in size due to budget constraints, there has been an increase in smaller company
12 exhibitors, which has resulted in a maintained level of square footage for the FMX Expo Hall. In FY15-16,
13 total non-dues revenue from FMX sales decreased by \$848,358 from FY14-15. Revenue from FMX exhibit
14 sales, sponsorships, and satellite CME events increased by \$164,125 in FY15-16. Revenue from
15 registration and other meeting-related income declined by \$507,996. Grant support (both CME and non-
16 CME) for FMX decreased by \$526,246 from FY14-15.

17
18 (13) Exhibit and sponsorship revenue from the National Conference of Family Medicine Residents and
19 Medical Students increased in FY15-16 by \$147,695 from the previous year.

20 21 **AAFP Journal Advertising Revenue**

22
23 (14) Due to a flurry of new primary care drug launches over the past two years, FY15-16 saw a
24 significant industry-wide increase in journal advertising. However, on a macro level, journal advertising has
25 been on the decline since 2006 due to the well-publicized “patent cliff” (i.e., major blockbuster drugs going
26 off patent) and the slowing development of new primary care drugs. This phenomenon negatively impacts
27 journal advertising in three ways: (1) direct loss of advertising for primary care products; (2) general
28 pharmaceutical spending cuts to curb corporate revenue losses; and (3) new “microtargeting” strategies
29 that result in ads being purchased at a lower cost to appear to only a small selection of a journal’s total
30 readership. New pharmaceutical product introductions have not been enough to return advertising to pre-
31 2006 levels. Because this phenomenon (which affects both print and online advertising) impacts all
32 primary care journals, *American Family Physician’s* (AFP’s) advertising market share remains strong in
33 both up years and down years, and AFP is still the top advertising buy in primary care.

34
35 (15) As part of the Journal Media Transformation project launched in June 2013, the journals have
36 developed programs to aggressively pursue new advertising from non-pharmaceutical companies.
37 Through the end of FY15-16, these programs have produced more than \$2.76 million in new advertising
38 revenue from 58 new advertisers. Non-pharmaceutical products now represent 61% of all AAFP journal
39 advertisers; however, due to their smaller budgets, they represent only 17% of total advertising revenue.

40
41 (16) Print classified (i.e., recruitment) advertising remained steady in FY15-16, with \$1.4 million in gross
42 revenue generated by the journals.

43
44 (17) Online (i.e., website) advertising remains an important revenue source, with \$2.2 million in gross
45 revenue generated by the journals in FY15-16. Online advertising revenue is approximately 10% of the
46 journals’ total advertising revenue.

47
48 (18) *Family Practice Management* (FPM) generated approximately \$339,729 in advertising revenue in
49 FY15-16; approximately 71% of this revenue is from online advertising. FPM advertising is sold primarily in
50 conjunction with AFP advertising through package buys, which help both AFP and FPM.

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1 **June 1, 2015 to May 31, 2016**

2	AFP Total Advertising	\$13,151,900
3	FPM Total Advertising	\$339,729
4	Classified and Other Advertising	\$996,414
5	FamilyDoctor.org Total Advertising	\$35,352
6	<u>FY15-16 Total Advertising</u>	<u>\$14,523,395</u>

7
8 **Educational Programs**
9

10 (19) Support for AAFP CME programming in FY15-16 increased from FY14-15 by \$966,201. Support
11 for non-accredited education (e.g., office-based tools, patient education, and research) increased by
12 \$263,797 from the previous year.

13
14 (20) The challenges in securing support for CME can be attributed in part to ongoing regulatory
15 pressures. In addition, industry grant offices continue to dedicate less money to exclusively support large,
16 longitudinal CME programs that offer a higher level of learning, are comprehensive, have outcome
17 analyses, and can accurately measure impact on patient and population health. RFPs that include specific
18 requirements to support a structured selection process are common, and many industry grant offices have
19 implemented limited grant-funding cycles, which give the Grants Management Office only one or two
20 opportunities per year to submit proposals. Calls from industry for grant applications include clear
21 expectations that proposals will show cost effectiveness and innovation, and this requirement makes
22 opportunities more competitive.

23
24 (21) Industry views the AAFP as a leader in producing CME programs. Therefore, the AAFP still
25 captures a significant portion of the market. While CME support may be declining for many organizations,
26 the AAFP is a key organization that industry will continue to support.

27
28 **Transparency**
29

30 (22) In April 2011, the AAFP adopted the Council of Medical Specialty Societies (CMSS) *Code for*
31 *Interactions with Companies*, which details guidelines for CMSS members to follow. Having endorsed
32 these guidelines, the AAFP will continue to post Appendix A of this Board report on AAFP.org to make it
33 more visible to the public.

34
35 **Future**
36

37 (23) Non-dues sources of funding provide a majority of the AAFP's revenue and therefore are critical to
38 its ongoing success. As a not-for-profit, health-related membership organization, the AAFP limits its
39 sources of non-dues revenue to those that are aligned with the AAFP's mission, ethical, and consistent
40 with the values and expectations of AAFP members and their patients. To that end, the AAFP is
41 committed to creating a diverse portfolio of non-dues revenue opportunities that deliver quality products
42 and services that are focused on saving members time and providing up-to-date, evidence-based
43 information for AAFP members and the patients they serve.

44
45 (24) Industry support continues to decline due to the impact of numerous regulations and the lack of
46 new blockbuster primary care drugs. Strategic Partnerships Division staff members have been—and will
47 continue to be—focused on diversifying sources of support in addition to pharmaceutical and medical
48 device companies. SPD has intensified efforts to cultivate relationships with foundations, government
49 agencies, and other non-traditional sources and to identify funding opportunities from these sources.

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1 (25) Building and maintaining relationships is a critical component of the AAFP's success, especially in
2 securing funding from public and private foundations. SPD believes that discipline and the increased
3 efficiencies realized from implementation of a centralized GMO will result in an increase in grant-funded
4 programs secured with optimal indirect costs.

5
6 (26) The AAFP's Grant Strategy Team will continue its work to develop and refine a three- to five-year
7 plan to strategically identify funding sources in a cost-efficient and targeted manner in order to optimize
8 and sustain support for important member programming and AAFP strategic priorities.

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Appendix A

External Support to AAFP
June 1, 2015 - May 31, 2016

Company	Journal Advertising	FMX Support	Sponsored Projects	Other Support	In-Kind Support	Grand Total
23andMe		3,300.00				\$ 3,300.00
2RTI - RTI International	16,297.00					\$ 16,297.00
3Gen, Inc.	68,133.40					\$ 68,133.40
3Gen/DermLite		3,300.00				\$ 3,300.00
3RNet		3,300.00		5,250.00		\$ 8,550.00
AAMC Global Health Learning Opportunities				2,000.00		\$ 2,000.00
Abbott Nutrition		3,400.00				\$ 3,400.00
AbbVie, Inc.	13,800.94	6,000.00				\$ 19,800.94
Abington Family Medicine				1,200.00		\$ 1,200.00
Abrazo Health Care				1,450.00		\$ 1,450.00
Actavis	37,778.59					\$ 37,778.59
Acute Care Inc.				1,500.00		\$ 1,500.00
Adena Health System		3,100.00				\$ 3,100.00
Adkisson Search Consultants		3,100.00		1,620.00		\$ 4,720.00
Admera Health		3,200.00		1,500.00		\$ 4,700.00
Advanced Naturals		3,200.00				\$ 3,200.00
Advanced Practice Prep		3,000.00				\$ 3,000.00
Adventist Health Provider Recruitment				1,500.00		\$ 1,500.00
Adventist Hinsdale Hospital FMR				1,200.00		\$ 1,200.00
Advocate Illinois Masonic Family Medicine Residency				1,200.00		\$ 1,200.00
Advocate Lutheran General Hospital Family Medicine Residency Program				1,200.00		\$ 1,200.00
Affiliated Community Medical Centers				1,520.00		\$ 1,520.00
Africa Health Placements		2,000.00		1,500.00		\$ 3,500.00
Agency for Healthcare Research & Quality (AHRQ)		2,000.00	120,000.00			\$ 122,000.00
AHIMA		3,000.00				\$ 3,000.00
Air Force Recruiting Services		6,300.00		1,500.00		\$ 7,800.00
Air National Guard		2,000.00				\$ 2,000.00
Alaska Family Medicine Residency				1,200.00		\$ 1,200.00
Albany Medical College FMRP				1,200.00		\$ 1,200.00
Alcon Laboratories	72,292.50					\$ 72,292.50
All Star Recruiting		3,300.00				\$ 3,300.00
Allergan, Inc.	325,673.35					\$ 325,673.35
Allina Health				1,540.00		\$ 1,540.00
Allina Health Physician Recruitment		3,000.00				\$ 3,000.00
Alva-Amco	24.37				0	\$ 24.37
Alzheimer's Association		2,000.00				\$ 2,000.00
Amerassist A/R Solutions		3,000.00				\$ 3,000.00
American Academy of Pediatric Dentistry			1,500.00			\$ 1,500.00
American Academy of Dermatology	11,095.00					\$ 11,095.00
American Academy of Family Physicians Foundation (AAFPF)			596,563.81			\$ 596,563.81
American Academy of Orthopaedic Surgeons		3,300.00				\$ 3,300.00
American Academy of Pediatrics (AAP)			73,300.00			\$ 73,300.00
American Association for Physician Leadership		2,000.00				\$ 2,000.00
American Association of Clinical Endocrinologists	8,500.00					\$ 8,500.00
American Board of Family Medicine Foundation, Inc. (ABFM Foundation, Inc.)			42,175.00			\$ 42,175.00
American Board of Family Medicine, Inc. (ABFM)		6,200.00	149,833.00			\$ 156,033.00
American Board of Physician Specialties (ABPS)		2,000.00				\$ 2,000.00
American College of Foot & Ankle Surgeons		12,450.00				\$ 12,450.00
American College of Rheumatology				1,500.00		\$ 1,500.00
American Diabetes Association		2,000.00				\$ 2,000.00
American Health Network of Physicians				1,500.00		\$ 1,500.00
American Medical Association (AMA)		4,600.00		4,250.00		\$ 8,850.00
American Medical Society for Sports Medicine				1,500.00		\$ 1,500.00
American Occupational Therapy Association		2,000.00				\$ 2,000.00
American Physician Institute		3,400.00				\$ 3,400.00
American Well Systems		6,500.00				\$ 6,500.00
Amgen	239,688.60	101,400.00				\$ 341,088.60
AnMed Health FMR				1,700.00		\$ 1,700.00
Anthem			50,000.00			\$ 50,000.00
Applied Proteomics, Inc.		3,300.00				\$ 3,300.00
Aprima Medical Software		6,400.00				\$ 6,400.00
Aralez	10,217.00					\$ 10,217.00
Army Medical Civilian Corps		2,000.00				\$ 2,000.00
Army Medical Recruiting		9,500.00		11,700.00		\$ 21,200.00
Aspirus Clinics, Inc.		3,000.00		20.00		\$ 3,020.00
Astellas Pharma Us, Inc.		13,000.00	182,640.00			\$ 195,640.00
AstraZeneca LP	552,299.03	72,137.50	242,009.00			\$ 866,445.53
Athena Health	67,210.00					\$ 67,210.00
athenahealth, Inc/epocrates		10,450.00				\$ 10,450.00
Atherotech Diagnostics Lab	13,778.50	3,200.00				\$ 16,978.50
Atlanta Medical Center FMRP				1,200.00		\$ 1,200.00

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APPENDIX A, continued

External Support to AAFP
June 1, 2015 - May 31, 2016

Company	Journal Advertising	FMX Support	Sponsored Projects	Other Support	In-Kind Support	Grand Total
Audio Digest		3,300.00			\$	3,300.00
Audio-Digest Foundation		22,000.00			\$	22,000.00
Aureus Medical Group		3,300.00		1,750.00	\$	5,050.00
Aurora Health Care		3,100.00		1,540.00	\$	4,640.00
Avera Medical Group				1,500.00	\$	1,500.00
AXA	61,074.20				\$	61,074.20
Ball Memorial FMR (Indiana University Health)				1,700.00	\$	1,700.00
Bank of America Practice Solutions		3,300.00			\$	3,300.00
Banner Health				1,500.00	\$	1,500.00
Banner University Medical Center				1,450.00	\$	1,450.00
Banyan		3,300.00			\$	3,300.00
Baptist Health				2,790.00	\$	2,790.00
Baptist Health Madisonville FMR				1,200.00	\$	1,200.00
Bayer	333,659.00				\$	333,659.00
Bayer Healthcare		15,000.00			\$	15,000.00
Bayhealth Medical Center		3,750.00		2,250.00	\$	6,000.00
Baylor College of Medicine			58,750.00		\$	58,750.00
Baylor College of Medicine FMRP				1,200.00	\$	1,200.00
Baylor FMR at Garland				1,200.00	\$	1,200.00
Baylor Scott & White Health				1,750.00	\$	1,750.00
BD Diagnostics		3,000.00			\$	3,000.00
Bedwetting Store		3,300.00			\$	3,300.00
Bellin Health				1,770.00	\$	1,770.00
Beloit Health System, Inc.				1,790.00	\$	1,790.00
Beth Israel Medical Center				1,200.00	\$	1,200.00
Bethesda Family Medicine Residency				1,200.00	\$	1,200.00
Better Medicare Alliance			246,000.00		\$	246,000.00
BHSF CME CVDP Symposium 2015	8,899.76				\$	8,899.76
BioLytical Laboratories		3,400.00			\$	3,400.00
Bionet America, Inc.	18,138.05	3,000.00			\$	21,138.05
Bionix Medical Technologies		3,400.00		2,500.00	\$	5,900.00
BioReference Laboratories		29,600.00			\$	29,600.00
BJC Medical Group				1,500.00	\$	1,500.00
Boehringer Ingelheim & Eli Lilly	1,048,000.09	72,000.00			\$	1,120,000.09
Boehringer Ingelheim Pharmaceuticals, Inc.	517,823.38	32,300.00			\$	550,123.38
Borgess Health		2,000.00		1,500.00	\$	3,500.00
Boston Univ FMR				1,200.00	\$	1,200.00
Bothwell Regional Health Center				1,500.00	\$	1,500.00
Bovie Medical Corporation		3,300.00			\$	3,300.00
Brandeis University - Executive MBA for Physicians		3,200.00			\$	3,200.00
Brigham and Women's Hospital			855,196.00		\$	855,196.00
Bristol Bay Area Health Corporation				1,500.00	\$	1,500.00
Bristol-Myers Squibb	73,500.00				\$	73,500.00
Broadlawns Medical Center FMR				1,320.00	\$	1,320.00
Brown University FMR				1,200.00	\$	1,200.00
Brymill Cryogenic Systems		3,300.00			\$	3,300.00
Cabarrus FMRP				1,450.00	\$	1,450.00
Cahaba FMR				1,200.00	\$	1,200.00
California Academy of Family Physicians				1,500.00	\$	1,500.00
California Hospital/USC FMRP				1,700.00	\$	1,700.00
Camellia Foundation		6,650.00			\$	6,650.00
Canon USA, Inc.		3,450.00			\$	3,450.00
Cape Fear Valley Health System				1,500.00	\$	1,500.00
CardioDx, Inc.		3,000.00			\$	3,000.00
Cardiox Corporation		3,200.00			\$	3,200.00
CareSync		3,000.00			\$	3,000.00
Cargill		3,300.00			\$	3,300.00
Carilion Clinic		3,300.00			\$	3,300.00
Carilion FMR				1,200.00	\$	1,200.00
Carolinas Healthcare System		16,450.00			\$	16,450.00
Carolinas Medical Center FMRP-Charlotte				1,200.00	\$	1,200.00
Cascades East FMRP				1,200.00	\$	1,200.00
CaseNetwork		3,000.00			\$	3,000.00
CDC	326,882.50				\$	326,882.50
CDC HIV Screening. Standard Care.		2,000.00			\$	2,000.00
CDC Learn the Signs Act Early Campaign		2,000.00			\$	2,000.00
Cedar Rapids FMRP				1,200.00	\$	1,200.00
Cellegene Corporation	3,679.56				\$	3,679.56
Cempra Pharmaceuticals		6,400.00			\$	6,400.00
Ceneogenics Education & Research Foundation		3,000.00			\$	3,000.00
Censeo Health		3,300.00		1,500.00	\$	4,800.00
Centers for Disease Control & Prevention (CDC)		3,500.00	224,546.00		\$	228,046.00

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APPENDIX A, continued

External Support to AAFP
June 1, 2015 - May 31, 2016

Company	Journal Advertising	FMX Support	Sponsored Projects	Other Support	In-Kind Support	Grand Total
Centers for Medicare and Medicaid Services (CMS)		2,000.00			\$	2,000.00
Central Intelligence Agency		3,300.00			\$	3,300.00
Central Maine Medical Center FMR				1,450.00	\$	1,450.00
Central Michigan University College of Medicine				1,240.00	\$	1,240.00
Central Valley Health Network				120.00	\$	120.00
Central Washington FMR				1,450.00	\$	1,450.00
Centura Health		3,100.00		1,540.00	\$	4,640.00
CEP America				3,000.00	\$	3,000.00
Cerner Corporation		4,100.00			\$	4,100.00
Challenger Corporation		6,400.00			\$	6,400.00
Chen Med - A Family of Companies		3,550.00			\$	3,550.00
Chestnut Hill FMR				1,200.00	\$	1,200.00
CHG Healthcare Services	13,778.50				\$	13,778.50
CHI Franciscan Health		3,200.00			\$	3,200.00
Chickasaw Nation Department of Health				1,500.00	\$	1,500.00
Christian Community Health Fellowship				3,000.00	\$	3,000.00
Christian Medical & Dental Associations				1,500.00	\$	1,500.00
Christiana Care Health System FMRP and Emergency Medicine RP				1,450.00	\$	1,450.00
CHRISTUS Physician Group				875.00	\$	875.00
Christus Santa Rosa FMRP				2,400.00	\$	2,400.00
Christus Spohn Medical Corpus Christi FMRP				2,520.00	\$	2,520.00
Christus St. Vincent FMR - Affiliated with the University of New Mexico Santa Fe				1,200.00	\$	1,200.00
CircleLink Health		3,000.00			\$	3,000.00
Citizens Memorial Hospital				1,500.00	\$	1,500.00
ClearTriage		3,200.00			\$	3,200.00
Cleveland Clinic		2,000.00			\$	2,000.00
Cleveland Clinic - Physician Recruitment		2,000.00			\$	2,000.00
Clinica Family Health		2,000.00			\$	2,000.00
Clinica Sierra Vista				1,500.00	\$	1,500.00
Clinical Bridges an Ashfield Company		72,000.00			\$	72,000.00
Clinical Care Options		44,000.00			\$	44,000.00
Clinical Health Coach Training Program		3,000.00			\$	3,000.00
Clinics of North Texas, L.L.P.				1,500.00	\$	1,500.00
Collagen P.I.N.		3,000.00			\$	3,000.00
Colonial Family Practice				1,500.00	\$	1,500.00
Colorado Community Health Network		2,000.00			\$	2,000.00
Colorado Department of Corrections		3,650.00			\$	3,650.00
Colorado Rural Health Center				1,200.00	\$	1,200.00
Colorado: Ft. Collins FMR				1,200.00	\$	1,200.00
Colorado: North Colorado FMR				1,200.00	\$	1,200.00
Colorado: Rose FMR				1,200.00	\$	1,200.00
Colorado: Southern Colorado FMRP				1,200.00	\$	1,200.00
Colorado: St. Anthony FMR				1,200.00	\$	1,200.00
Colorado: St. Joseph FMR				1,200.00	\$	1,200.00
Colorado: St. Mary's FMR				1,200.00	\$	1,200.00
Colorado: Swedish FMR				1,200.00	\$	1,200.00
Colorado: Univ of Colorado FMR				1,200.00	\$	1,200.00
Columbia-Presbyterian FMRP				1,200.00	\$	1,200.00
Columbus FMR				1,260.00	\$	1,260.00
Commonwealth Laboratories, LLC	125,448.60	56,400.00			\$	181,848.60
Community Health Association of Mountain/Plains States (CHAMPS)				1,500.00	\$	1,500.00
Community Health Care FMR				1,490.00	\$	1,490.00
Community Health Center, Inc.		2,000.00			\$	2,000.00
Community Health Network		3,100.00			\$	3,100.00
Community Health Systems		3,300.00		2,000.00	\$	5,300.00
Community Hospital Corporation		2,000.00			\$	2,000.00
Community Hospital East FMRP				1,200.00	\$	1,200.00
Compass Health				1,500.00	\$	1,500.00
CompHealth		6,850.00		2,500.00	\$	9,350.00
Concentra		9,300.00			\$	9,300.00
Concierge Choice Physicians		3,000.00			\$	3,000.00
Cone Health				1,540.00	\$	1,540.00
Cone Health Family Medicine Residency				1,200.00	\$	1,200.00
Confluence Health				1,500.00	\$	1,500.00
Conmed Corporation			4,000.00		\$	4,000.00
Conroe FMR				1,260.00	\$	1,260.00
Consilium Staffing, LLC		3,300.00			\$	3,300.00
Continuum Health Alliance, LLC	18,876.00				\$	18,876.00
Contra Costa FMRP				2,980.00	\$	2,980.00
Cook County-Loyola-Provident FMRP				1,360.00	\$	1,360.00

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APPENDIX A, continued

External Support to AAFP
June 1, 2015 - May 31, 2016

Company	Journal Advertising	FMX Support	Sponsored Projects	Other Support	In-Kind Support	Grand Total
Cooley Dickenson Hospital		3,000.00			\$	3,000.00
Covenant Healthcare		3,300.00			\$	3,300.00
Covenant Medical Group				1,540.00	\$	1,540.00
CoverMyMeds		6,200.00			\$	6,200.00
Cox FMR				1,200.00	\$	1,200.00
Cox Health System Physician Recruitment		3,100.00		1,750.00	\$	4,850.00
CPP Buying Group		3,100.00			\$	3,100.00
Crane USA		3,100.00			\$	3,100.00
Creighton University Family Medicine				1,200.00	\$	1,200.00
CRH Medical		3,200.00			\$	3,200.00
Crozer-Keystone FMR				1,200.00	\$	1,200.00
Cuyuna Regional Medical Center				1,750.00	\$	1,750.00
Dannon	81,260.00	12,600.00			\$	93,860.00
Dartmouth-Hitchcock Medical Center		6,750.00			\$	6,750.00
Delta Companies		3,300.00			\$	3,300.00
Department of Veterans Affairs				1,750.00	\$	1,750.00
Dermapen USA		3,400.00			\$	3,400.00
DeTar Family Medicine Residency Program				2,400.00	\$	2,400.00
Dignity Health St. Joseph's Hospital & Medical Center				1,450.00	\$	1,450.00
Docs Who Care				1,750.00	\$	1,750.00
DocuTAP		16,400.00			\$	16,400.00
Doximity		6,600.00			\$	6,600.00
Drug Enforcement Administration				3,000.00	\$	3,000.00
DSM Nutritional Products, LLC		6,400.00			\$	6,400.00
Duke FMRP				1,200.00	\$	1,200.00
Duke Primary Care		3,100.00		3,290.00	\$	6,390.00
Duke/Southern Regional AHEC FMR				1,200.00	\$	1,200.00
DynaMed Plus/EBSCO Health		3,100.00			\$	3,100.00
East Carolina University Dept. FM				1,200.00	\$	1,200.00
East Tennessee State Univ-Bristol, Kingsport Johnson City FMR				2,650.00	\$	2,650.00
Eastern Maine Medical Center FPRP				1,200.00	\$	1,200.00
Eating Recovery Center	17,799.00				\$	17,799.00
EHS Network	60,720.03				\$	60,720.03
Eisenhower Medical Center FMR				1,200.00	\$	1,200.00
Eli Lilly and Company	1,121,992.06		221,474.00		\$	1,343,466.06
Elliot Health System		3,300.00			\$	3,300.00
Ellis Hospital FMRP				1,200.00	\$	1,200.00
Elsevier		6,400.00			\$	6,400.00
EmCare		6,750.00			\$	6,750.00
Emergency Practice Associates				1,500.00	\$	1,500.00
Emergent Medical Associates				1,750.00	\$	1,750.00
Emory FMRP				1,200.00	\$	1,200.00
Endo	192,780.00				\$	192,780.00
Enovative Technologies		3,300.00			\$	3,300.00
Enterix, Inc.		3,100.00			\$	3,100.00
Essentia Health				2,000.00	\$	2,000.00
Ethicon, Inc.		7,500.00	3,000.00		\$	10,500.00
Evergreen Family Medicine - Centennial Medical Group East				1,450.00	\$	1,450.00
Exact Sciences Corporation	17,867.43	69,400.00			\$	87,267.43
Fairview Health Services				1,500.00	\$	1,500.00
Family Health Centers of San Diego FMRP				1,200.00	\$	1,200.00
Family Health Foundation of Oklahoma				3,000.00	\$	3,000.00
Family Healthcare Network		2,000.00			\$	2,000.00
Family Medicine Education Consortium, Inc.				2,250.00	\$	2,250.00
Family Medicine for America's Health		25,000.00			\$	25,000.00
Family Medicine Interest Group				15,800.00	\$	15,800.00
Family Medicine of SW Washington				1,200.00	\$	1,200.00
Family Medicine Residency of Idaho				1,590.00	\$	1,590.00
FDA Center for Tobacco Products		2,000.00			\$	2,000.00
FDA Office of Women's Health		2,000.00			\$	2,000.00
FDA/CDER/DDI		2,000.00			\$	2,000.00
FDA/CFSAN		3,000.00			\$	3,000.00
Florida Department of Health	10,549.00				\$	10,549.00
Florida Hospital - Orlando				1,200.00	\$	1,200.00
Florida Hospital Heartland Medical Center		2,450.00			\$	2,450.00
Florida House Experience		3,100.00			\$	3,100.00
Florida State Univ. College of Medicine FMRP at Lee Memorial Health Systems				1,260.00	\$	1,260.00
Floyd FPRP				1,200.00	\$	1,200.00
Food and Drug Administration (FDA)			138,465.00		\$	138,465.00
Forbes FMR				1,200.00	\$	1,200.00
Forest Laboratories, Inc.		52,000.00			\$	52,000.00
Forrest General Hospital FMR				1,450.00	\$	1,450.00
Fort Wayne FMR				1,450.00	\$	1,450.00

APPENDIX A, continued

External Support to AAFP
June 1, 2015 - May 31, 2016

Company	Journal Advertising	FMX Support	Sponsored Projects	Other Support	In-Kind Support	Grand Total
Franciscan St. Francis Health FMR				1,510.00	\$	1,510.00
Fruit Street Health PBC		3,200.00			\$	3,200.00
Galdema Laboratories	995.96				\$	995.96
Geisinger Kistler FMR				1,200.00	\$	1,200.00
Genentech		5,000.00			\$	5,000.00
Genesis Healthcare System				40.00	\$	40.00
Genesis Quad Cities FMRP				1,280.00	\$	1,280.00
GenR Media		3,500.00			\$	3,500.00
Georgetown Univ/Providence Hosp FMRP				1,450.00	\$	1,450.00
Georgia Academy of Family Physicians				1,200.00	\$	1,200.00
Georgia Army National Guard		2,000.00			\$	2,000.00
Gilead Sciences	1,198,128.64	205,400.00			\$	1,403,528.64
Glacier Community Health Center				1,500.00	\$	1,500.00
GlaxoSmithKline	591,740.46	24,100.00	286,159.00		\$	901,999.46
Glendale Adventist Medical Center FMR				1,450.00	\$	1,450.00
Global Medical Staffing		6,400.00			\$	6,400.00
Global TravEpiNet		2,000.00			\$	2,000.00
Golden Valley Health Centers				1,500.00	\$	1,500.00
Golden Valley Memorial Healthcare				1,750.00	\$	1,750.00
Gordon Hospital				1,520.00	\$	1,520.00
Grand Rapids FMR				1,300.00	\$	1,300.00
Grant FMRP				2,400.00	\$	2,400.00
Greater Hudson Valley Health System		3,450.00			\$	3,450.00
Greenville Hospital System FMR				1,200.00	\$	1,200.00
Group Health FMR				1,200.00	\$	1,200.00
Group Health Physicians		3,300.00		1,500.00	\$	4,800.00
Gundersen Health System				895.00	\$	895.00
Gundersen Medical Foundation FMRP				1,450.00	\$	1,450.00
Gwinnett Medical Center FMRP				1,200.00	\$	1,200.00
Halifax Medical Center				1,200.00	\$	1,200.00
Hallmark Health Medical Association				1,500.00	\$	1,500.00
Halyard Health		6,500.00			\$	6,500.00
Harbor-UCLA FMRP				1,300.00	\$	1,300.00
Harlem FMRP				1,200.00	\$	1,200.00
Hawaiian Moon		3,300.00			\$	3,300.00
Haymarket Medical Education		44,000.00			\$	44,000.00
Health Match BC		3,300.00			\$	3,300.00
Health Mirror		6,000.00			\$	6,000.00
Health Resources and Services Administration (HRSA)			940,493.05		\$	940,493.05
HealthBreeze Inc.		3,400.00			\$	3,400.00
Healthcare Anywhere LLC		3,000.00			\$	3,000.00
HealthCare Partners		22,000.00			\$	22,000.00
HealthEast Care System		6,750.00		1,750.00	\$	8,500.00
HealthFusion, Inc.	70,893.00				\$	70,893.00
HealthPartners Medical Group				3,540.00	\$	3,540.00
Heart Test Laboratories, Inc.		3,400.00			\$	3,400.00
Heartland Food Products Group		3,100.00			\$	3,100.00
Heine USA LTD		3,300.00			\$	3,300.00
Hennepin County FMRP				1,200.00	\$	1,200.00
Henry Schein MicroMD		6,600.00			\$	6,600.00
Hidalgo Medical Service FMRP				1,200.00	\$	1,200.00
Hi-Dow International Inc.		3,200.00			\$	3,200.00
Hippo Education, Inc.	8,075.00				\$	8,075.00
Hofstra Northwell School of Medicine/Northwell Health				160.00	\$	160.00
Hospital Corporation of America (HCA)		3,300.00			\$	3,300.00
Hospital Corporation of American (HCA)				3,250.00	\$	3,250.00
Houston Healthcare FMRP				1,200.00	\$	1,200.00
Howard University Hospital FMRP				1,200.00	\$	1,200.00
Humana, Inc.		50,850.00	106,872.00		\$	157,722.00
Hunterdon FMR				1,200.00	\$	1,200.00
Hydration Pharmaceuticals Trust		5,250.00		1,750.00	\$	7,000.00
IASIS Healthcare				1,500.00	\$	1,500.00
Idaho State University FMR				1,200.00	\$	1,200.00
Illinois Academy of Family Physicians		44,000.00			\$	44,000.00
IM Health Science	70,125.00				\$	70,125.00
In His Image FMRP				2,400.00	\$	2,400.00
Incyte Corporation	23.24				\$	23.24
Indian Health Service				1,500.00	\$	1,500.00
Indian Health Service-Oklahoma City Area				1,500.00	\$	1,500.00
Indiana University Kelley Business of Medicine Physician MBA		3,300.00			\$	3,300.00
Indivior Inc.		24,900.00			\$	24,900.00

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APPENDIX A, continued

External Support to AAFP
June 1, 2015 - May 31, 2016

Company	Journal Advertising	FMX Support	Sponsored Projects	Other Support	In-Kind Support	Grand Total
Infinite Therapeutics		6,400.00			\$	6,400.00
Infinite Trading Inc.		6,400.00			\$	6,400.00
Innov8: Entrepreneurship & Humanitarianism in Medicine				1,500.00	\$	1,500.00
Institute for Healthcare Improvement		2,000.00			\$	2,000.00
Insulet Corporation	1,206.96				\$	1,206.96
Intarcia Therapeutics, Inc.		16,400.00			\$	16,400.00
Integrity Continuing Education	5,200.00				\$	5,200.00
Integrity Locums		3,300.00			\$	3,300.00
International Essential Tremor Foundation		2,000.00			\$	2,000.00
Iowa Lutheran Hospital FMR				1,200.00	\$	1,200.00
IPC Healthcare		3,550.00		1,500.00	\$	5,050.00
Jackson & Coker		3,300.00			\$	3,300.00
Jackson Memorial Hospital				1,200.00	\$	1,200.00
Jamaica Hospital Medical Center				1,200.00	\$	1,200.00
Janssen Pharmaceuticals, Inc.	866,579.03	111,940.00			\$	978,519.03
John Muir Health Family Medicine Residency Program				1,450.00	\$	1,450.00
John Peter Smith Hospital FMR				2,900.00	\$	2,900.00
Kadlec Family Medicine Residency				1,450.00	\$	1,450.00
Kaiser Permanente		7,050.00		3,750.00	\$	10,800.00
Kaiser Permanente Napa-Solano FMR				1,320.00	\$	1,320.00
Kaiser Permanente Southern California				7,800.00	\$	7,800.00
Kaneka North America LLC		3,000.00			\$	3,000.00
Kareo		19,900.00			\$	19,900.00
Kaweah Delta Health Care District FMR				1,200.00	\$	1,200.00
KE Diet				1,540.00	\$	1,540.00
Konica Minolta Medical Imaging		6,500.00			\$	6,500.00
Kootenai Family Medicine Coeur d'Alene Residency				1,530.00	\$	1,530.00
KPS Physician Staffing & KPS Locums		3,200.00			\$	3,200.00
Krohn Clinic				1,500.00	\$	1,500.00
LabCorp		46,850.00			\$	46,850.00
Laclede, Inc.		3,000.00			\$	3,000.00
LaCrosse-Mayo FMR				1,530.00	\$	1,530.00
Lake Regional Health System				1,500.00	\$	1,500.00
Lancaster General Health FMR				2,650.00	\$	2,650.00
Lansinoh Laboratories				1,500.00	\$	1,500.00
Larsen Billing Service, LLC		1,825.00			\$	1,825.00
Lawrence FMR				1,200.00	\$	1,200.00
Lehigh Valley Health Network FMR				1,280.00	\$	1,280.00
Lexington Clinic				3,000.00	\$	3,000.00
LifePoint Health		3,000.00		1,750.00	\$	4,750.00
Lifescan	37,968.48				\$	37,968.48
Lightbeam Health Solutions		3,200.00			\$	3,200.00
Lilly USA, LLC		208,300.00			\$	208,300.00
Lincoln Family Medicine Program				1,200.00	\$	1,200.00
Linde Healthcare		3,300.00			\$	3,300.00
LocumTenens.com		3,300.00			\$	3,300.00
Loma Linda University Health				1,200.00	\$	1,200.00
Long Beach Memorial FMRP				1,200.00	\$	1,200.00
Longevity Physicians Insurance Company		3,200.00			\$	3,200.00
Louisiana Academy of Family Physicians				1,450.00	\$	1,450.00
Love Cosmetics and Health		3,200.00			\$	3,200.00
Lupus Foundation			7,500.00		\$	7,500.00
Lyme Association of Greater Kansas City, Inc.				1,500.00	\$	1,500.00
Lynchburg FMR				1,200.00	\$	1,200.00
MacNeal FMRP				1,440.00	\$	1,440.00
MAHEC FMRP - Asheville				1,260.00	\$	1,260.00
MAHEC Hendersonville FMRP				1,200.00	\$	1,200.00
Maine Medical Center FMRP				1,200.00	\$	1,200.00
Maine-Dartmouth Family Medicine Residency				1,200.00	\$	1,200.00
Making Medicines: The Process of Drug Development Course				1,750.00	\$	1,750.00
Manilaq Health Center				500.00	\$	500.00
Marian FMR				1,450.00	\$	1,450.00
Marley Drug		3,300.00			\$	3,300.00
Marquette FMRP				1,200.00	\$	1,200.00
Marshall FMR				1,200.00	\$	1,200.00
Marshfield Clinic				1,520.00	\$	1,520.00
Marshfield Clinic Information Services		16,400.00			\$	16,400.00
Maxim Physician Resources		3,200.00			\$	3,200.00
Mayo Clinic	2,125.00			3,500.00	\$	5,625.00
Mayo Clinic - Florida				1,200.00	\$	1,200.00
Mayo Clinic FMRP - Eau Claire		2,450.00		1,470.00	\$	3,920.00
Mayo Clinic Health System				40.00	\$	40.00
Mayo Clinic Physician Recruitment		3,000.00			\$	3,000.00
Mayo Clinic Rochester FMRP				1,200.00	\$	1,200.00

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BOARD OF DIRECTORS REPORT E, continued

External Support to AAFP
June 1, 2015 - May 31, 2016

Company	Journal Advertising	FMX Support	Sponsored Projects	Other Support	In-Kind Support	Grand Total
McFarland Clinic				1,540.00	\$	1,540.00
McKay-Dee FMRP				1,200.00	\$	1,200.00
McLaren				1,500.00	\$	1,500.00
McLeod FMRP				1,450.00	\$	1,450.00
McNeil	137,225.50				\$	137,225.50
McNeil Consumer Healthcare			136,479.00		\$	136,479.00
Med Learning Group		44,000.00			\$	44,000.00
MedCareerGuide		3,100.00			\$	3,100.00
MedExpress Urgent Care		3,300.00			\$	3,300.00
Medical Billing Professionals		6,400.00			\$	6,400.00
Medical Books by Success Concepts				1,500.00	\$	1,500.00
Medical College of Georgia Augusta				1,200.00	\$	1,200.00
Medical College of Wisconsin FMRPs				3,600.00	\$	3,600.00
Medical Disposables Corp.		3,300.00			\$	3,300.00
Medical Doctor Associates		6,100.00			\$	6,100.00
Medical Economics/Physicians Practice		3,100.00			\$	3,100.00
Medical Education Cooperation with Cuba (MEDICC)				1,640.00	\$	1,640.00
Medical Learning Institute		88,000.00			\$	88,000.00
Medical Search International		3,100.00			\$	3,100.00
Medication Induced Suicide Prevention & Education (MISSD)		3,100.00			\$	3,100.00
MediCCM		1,500.00			\$	1,500.00
Medicines 360		6,200.00			\$	6,200.00
MedInvent, LLC	3,893.00				\$	3,893.00
MEDITECH Inc.		3,750.00			\$	3,750.00
MediTouch EHR-HealthFusion Inc		10,120.00			\$	10,120.00
MedStar Franklin Square FMR				1,200.00	\$	1,200.00
Medtronic MiniMed Inc.		3,300.00			\$	3,300.00
Meetings in Medicine		1,000.00			\$	1,000.00
Meharry Medical College FMRP				1,280.00	\$	1,280.00
Memorial FMRP - Indiana				3,400.00	\$	3,400.00
Memorial FMRP - Texas				1,530.00	\$	1,530.00
Memorial Hermann Health System		2,450.00		2,000.00	\$	4,450.00
Merck	48,739.00	82,700.00	225,062.00		\$	356,501.00
Merck Manuals		3,400.00			\$	3,400.00
Mercy Clinic		6,300.00		1,200.00	\$	7,500.00
Mercy FMR				1,200.00	\$	1,200.00
Mercy FMR-Mason City				1,200.00	\$	1,200.00
Mercy Health System				1,500.00	\$	1,500.00
Mercy Medical Center Merced FMRP				1,200.00	\$	1,200.00
Mercy Medical Center Redding FMRP				1,200.00	\$	1,200.00
Mercy/Methodist FPRP				1,200.00	\$	1,200.00
Merit Medical		13,300.00			\$	13,300.00
Merk	700.12				\$	700.12
Merritt Hawkins		8,800.00			\$	8,800.00
Metro Community Provider Network		2,000.00			\$	2,000.00
MGH-Division of Global Health and Human Rights		2,000.00			\$	2,000.00
Michigan Anticoagulation Quality Improvement Initiative		2,000.00		1,500.00	\$	3,500.00
Micro Direct, Inc.		3,300.00			\$	3,300.00
Middlesex Hospital FMR				1,700.00	\$	1,700.00
Mid-Hudson FPRP				1,200.00	\$	1,200.00
MidMichigan Medical Center - Midland Family Medicine Residency Program				1,200.00	\$	1,200.00
Millennium Health	6,112.00	3,300.00			\$	9,412.00
Ministry Health Care		2,000.00		2,560.00	\$	4,560.00
MINK				1,500.00	\$	1,500.00
MIR-Medical International Research Inc.		3,200.00			\$	3,200.00
Mission Health		2,000.00			\$	2,000.00
Mitchell Cancer Institute	91.22				\$	91.22
Mobile Telemedical, Inc.		3,000.00			\$	3,000.00
ModuleMD		3,300.00			\$	3,300.00
Montana Family Medicine Residency Program				1,550.00	\$	1,550.00
Montefiore Medical Center				1,200.00	\$	1,200.00
Montgomery FMRP				1,200.00	\$	1,200.00
Monthly Prescribing Reference, Inc.		3,300.00			\$	3,300.00
Multicare East Pierce FMR				1,280.00	\$	1,280.00
MultiCare Tacoma FMRP				1,450.00	\$	1,450.00
Multnomah County Health Department				3,250.00	\$	3,250.00
Myriad Genetic Laboratories, Inc.		25,847.00			\$	25,847.00
Myriad Genetics Laboratories, Inc.			13,600.00		\$	13,600.00
Natera		3,300.00			\$	3,300.00
National Business Furniture		6,300.00			\$	6,300.00
National Football League Foundation (NFL)			121,500.00		\$	121,500.00

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APPENDIX A, continued

External Support to AAFP
June 1, 2015 - May 31, 2016

Company	Journal Advertising	FMX Support	Sponsored Projects	Other Support	In-Kind Support	Grand Total
National Headache Foundation		2,000.00			\$	2,000.00
National Health Service Corps				1,500.00	\$	1,500.00
National Institute of Diabetes & Digestive & Kidney Diseases		2,450.00			\$	2,450.00
National Institute of Neurological Disorders and Stroke		2,000.00			\$	2,000.00
National Institute on Alcohol Abuse & Alcoholism (NIAAA)		2,000.00			\$	2,000.00
National Rural Health Association				1,750.00	\$	1,750.00
Natividad Medical Center-FMR				1,200.00	\$	1,200.00
Nature Made Nutritional Products		216,400.00		41,810.00	\$	258,210.00
Navigate LLC				1,500.00	\$	1,500.00
NEJM Group		11,400.00		1,750.00	\$	13,150.00
Nephron Pharmaceuticals Corp.		3,200.00			0	\$ 3,200.00
New Balance Athletic Inc.		10,000.00			\$	10,000.00
New Hanover Regional Medical Center				1,280.00	\$	1,280.00
New York Medical College Phelps FMRP				6,760.00	\$	6,760.00
New York State Dept of Health	10,421.00				\$	10,421.00
NewLink Genetics		3,200.00			\$	3,200.00
NextCare Urgent Care		3,000.00			\$	3,000.00
NextGen Healthcare Information Systems, Inc.		16,400.00			\$	16,400.00
NH Dartmouth FMR				1,200.00	\$	1,200.00
Nomax/Effer-K		3,000.00			\$	3,000.00
North American Primary Care Research Group				20.00	\$	20.00
North Carolina Academy of Family Physicians		49,500.00			\$	49,500.00
North Country Healthcare FMR				1,450.00	\$	1,450.00
North Mississippi Medical Center - FMR				1,450.00	\$	1,450.00
Northeast Iowa FMRP				1,800.00	\$	1,800.00
Northern Health		450.00			\$	450.00
Northridge FMRP				1,450.00	\$	1,450.00
Northwell Health				1,200.00	\$	1,200.00
Northwestern McGaw Family Medicine				1,200.00	\$	1,200.00
Norton Medical Group		3,650.00		1,750.00	\$	5,400.00
Nova Medical Centers		3,100.00			\$	3,100.00
Novant Health Family Medicine Residency Program				1,450.00	\$	1,450.00
Novant Health Medical Group				1,500.00	\$	1,500.00
Novartis	54,585.00				\$	54,585.00
NovaSom, Inc.		3,300.00			\$	3,300.00
Novavax		16,800.00			\$	16,800.00
Novo Nordisk Inc.		200,956.00	312,236.50		\$	513,192.50
Nutramax Laboratories, Inc.		6,400.00			\$	6,400.00
NYSDOH	1,057.80				\$	1,057.80
NZLocums		3,200.00			\$	3,200.00
OCHIN			103,877.00		\$	103,877.00
Office Practicum		3,200.00			\$	3,200.00
Ohio State University FMRP				1,450.00	\$	1,450.00
Olympus America Inc.		3,200.00			\$	3,200.00
Omni Family Health				1,500.00	\$	1,500.00
OnCall Advisors				500.00	\$	500.00
One Medical Group		3,300.00		1,500.00	\$	4,800.00
Onyx M.D.		3,000.00			\$	3,000.00
Orange Park Medical Center FMR				1,200.00	\$	1,200.00
Oregon Health & Science University FMRP				2,400.00	\$	2,400.00
OSF Healthcare System		3,300.00		1,240.00	\$	4,540.00
Otsuka America Pharmaceutical, Inc.	154,628.00				\$	154,628.00
Otto Trading, Inc.		6,200.00			\$	6,200.00
PainEDU.org		3,200.00			\$	3,200.00
Palmetto Health FMRP				1,200.00	\$	1,200.00
Paradigm Medical Communications		47,500.00			\$	47,500.00
ParaPRO LLC		3,000.00			\$	3,000.00
Parkview Health				2,500.00	\$	2,500.00
Partnership for Drug (PDFK)	43,544.30				\$	43,544.30
PASS Program				40.00	\$	40.00
Patient Direct				3,750.00	\$	3,750.00
Patient First		6,250.00		3,700.00	\$	9,950.00
PeaceHealth		3,750.00		1,750.00	\$	5,500.00
PedsPal		3,550.00			\$	3,550.00
peerXchange		44,000.00			\$	44,000.00
Penn State Hershey FMR at Mount Nittany Medical Center				1,450.00	\$	1,450.00
Penn State Hershey FMRP				1,450.00	\$	1,450.00
Perrigo Company		9,700.00			\$	9,700.00
Personna Medical		3,200.00			\$	3,200.00
Pfizer	1,116,175.74	56,800.00			\$	1,172,975.74
Pharmavite	27,557.50				\$	27,557.50
Pharmavite LLC			147,000.00		\$	147,000.00
Phoebe Family Medicine Residency				1,200.00	\$	1,200.00
Physicians Desk Reference, LLC (PDR)		3,300.00			\$	3,300.00
Physicians for a National Health Program		2,000.00			\$	2,000.00

APPENDIX A, continued

External Support to AAFP
June 1, 2015 - May 31, 2016

Company	Journal Advertising	FMX Support	Sponsored Projects	Other Support	In-Kind Support	Grand Total
Piedmont Healthcare		3,000.00		1,500.00	\$	4,500.00
Pinnacle Health Group		3,100.00			\$	3,100.00
Pinnacle Health System		3,300.00		1,500.00	\$	4,800.00
Pinnacle Hospital				1,500.00	\$	1,500.00
Pisacano Leadership Foundation			33,000.00		\$	33,000.00
PlowShare Group, Inc.			6,000.00		\$	6,000.00
Pomona Valley Hosp Med Ctr FMRP				1,200.00	\$	1,200.00
Potomac Center for Medical Education		3,500.00			\$	3,500.00
Practice Match				1,810.00	\$	1,810.00
Practice Velocity/Urgent Care Consultants		17,300.00			\$	17,300.00
PracticeLink		3,300.00		2,250.00	\$	5,550.00
Premier Medical Products		3,100.00			\$	3,100.00
Premise Health		3,000.00			\$	3,000.00
Presbyterian Healthcare Services		5,300.00		1,500.00	\$	6,800.00
Presbyterian Medical Services		2,000.00			\$	2,000.00
Prescriber's Letter		6,000.00			\$	6,000.00
Presence Saints Mary and Elizabeth FMR				1,200.00	\$	1,200.00
Prevea Health				1,500.00	\$	1,500.00
Primary Care Education Consortium		49,500.00			\$	49,500.00
Procter & Gamble	136,070.00				\$	136,070.00
Progeny Systems Corp		3,200.00			\$	3,200.00
Promedica Toledo Hospital FMR				1,280.00	\$	1,280.00
ProScribe		3,200.00			\$	3,200.00
Providence FMR				1,200.00	\$	1,200.00
Providence FMR Spokane				1,320.00	\$	1,320.00
Providence Health & Services		6,300.00		1,500.00	\$	7,800.00
Providence Oregon/Milwaukie FMR				2,560.00	\$	2,560.00
Providence St. Peter FMR				1,200.00	\$	1,200.00
Pulse Systems		3,000.00			\$	3,000.00
Purdue Pharma L.P.	360,655.00	6,200.00			\$	366,855.00
Purdue Pharma, LP			80,000.00		\$	80,000.00
QTC Management - A Lockheed Martin Co.		3,000.00			\$	3,000.00
QuadMed				1,500.00	\$	1,500.00
Quest Diagnostics	18,336.00	77,000.00			\$	95,336.00
Quten Research Institute, LLC		6,600.00			\$	6,600.00
Rainbow Light Nutritional Systems		3,300.00			\$	3,300.00
Reading Hospital FMRP				1,260.00	\$	1,260.00
Reflex Sympathetic Dystrophy Syndrome Association		2,000.00			\$	2,000.00
Reid Health FMRP				1,450.00	\$	1,450.00
Remedy Direct		6,400.00			\$	6,400.00
RemedyConnect		3,000.00			\$	3,000.00
Renova		3,000.00			\$	3,000.00
Renown Health		2,000.00			\$	2,000.00
Reproductive Health Education in Family Medicine (RHEDI)				1,500.00	\$	1,500.00
Research FMRP				1,200.00	\$	1,200.00
Resurrection Family Medicine Residency				5,550.00	\$	5,550.00
Rhino Medical Services		3,100.00			\$	3,100.00
Riverside Health System		2,450.00			\$	2,450.00
Rockpointe	8,000.00				\$	8,000.00
Rosh Review		3,300.00		1,500.00	\$	4,800.00
Rural Doctors Workforce Agency		12,200.00			\$	12,200.00
Rush-Copley FMR				1,450.00	\$	1,450.00
Rx Count Corporation		3,300.00			\$	3,300.00
Saint Alphonsus Health System		3,100.00		1,500.00	\$	4,600.00
Saint Francis Healthcare FMR				1,320.00	\$	1,320.00
Saint Joseph Regional Medical Center				1,320.00	\$	1,320.00
Saint Louis University Belleville FMRP				1,200.00	\$	1,200.00
Salix Pharmaceuticals	242,934.10				\$	242,934.10
Salud Family Health Centers		2,450.00			\$	2,450.00
Samaritan Health Services Family Medicine Residency				1,200.00	\$	1,200.00
San Joaquin General Hospital FMRP				1,200.00	\$	1,200.00
San Jose-O'Connor Hospital FMRP				1,280.00	\$	1,280.00
San Ysidro Health Center				1,500.00	\$	1,500.00
Sandoz Pharmaceuticals		6,600.00			\$	6,600.00
Sanford Health-Sioux Falls		2,000.00		1,500.00	\$	3,500.00
Sanofi		124,410.00			\$	124,410.00
Sanofi Pasteur U.S.	267,937.00	60,300.00	21,013.00		\$	349,250.00
Sanofi Regeneron	13,234.50				\$	13,234.50
Sanofi-Aventis	289,629.00				\$	289,629.00
Santa Rosa FMRP				1,200.00	\$	1,200.00
Savannah FPRP				1,200.00	\$	1,200.00
Scenic Rivers Health Services				1,540.00	\$	1,540.00
Schumacher Clinical Partners		3,550.00			\$	3,550.00

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APPENDIX A, continued

External Support to AAFP
June 1, 2015 - May 31, 2016

Company	Journal Advertising	FMX Support	Sponsored Projects	Other Support	In-Kind Support	Grand Total
SCL Health		2,450.00				\$ 2,450.00
Scott & White FMR				1,450.00		\$ 1,450.00
Scottsdale Osborn Medical Center				1,450.00		\$ 1,450.00
Scripps FMRP				1,200.00		\$ 1,200.00
Sea Mar Marysville Family Medicine Residency				1,260.00		\$ 1,260.00
Seamless Medical Systems		3,000.00				\$ 3,000.00
Self Regional Healthcare FMRP				1,200.00		\$ 1,200.00
Seneca Lakes Rural RP				1,200.00		\$ 1,200.00
Shiongi	41,775.00					\$ 41,775.00
Shire Pharmaceuticals	549,672.95	41,200.00				\$ 590,872.95
Sigvaris, Inc.				1,750.00		\$ 1,750.00
Sioux Falls FMR				1,450.00		\$ 1,450.00
Siouxland Medical Education Foundation				1,200.00		\$ 1,200.00
SIU FMR-Carbondale				1,200.00		\$ 1,200.00
SIU Springfield FMRP				1,200.00		\$ 1,200.00
SLACK Incorporated		3,000.00				\$ 3,000.00
SmartCCM		37,000.00				\$ 37,000.00
Smoky Hill FMRP				1,340.00		\$ 1,340.00
Society of Hospital Medicine		2,000.00				\$ 2,000.00
Society of Teachers of Family Medicine				80.00		\$ 80.00
Society of the Teachers of Family Medicine	539.00					\$ 539.00
SonoSim, Inc		3,300.00				\$ 3,300.00
Sound Physicians		3,200.00				\$ 3,200.00
Southcentral Foundation		3,550.00				\$ 6,800.00
Southern Illinois Univ School of Medicine Quincy FMRP				1,200.00		\$ 1,200.00
Southern Illinois University Decatur FMR				1,450.00		\$ 1,450.00
Southern New Hampshire Health		3,300.00				\$ 3,300.00
Southern New Mexico FMRP				1,200.00		\$ 1,200.00
Southwest Region Indian Health Service				1,500.00		\$ 1,500.00
Spartanburg Regional FMRP				1,200.00		\$ 1,200.00
SPH Analytics		3,000.00				\$ 3,000.00
Spirit of Women	1,248.31					\$ 1,248.31
Spruce		3,400.00				\$ 3,400.00
SSM Healthcare		3,000.00		1,790.00		\$ 4,790.00
St. Anthony FMRP				1,280.00		\$ 1,280.00
St. Anthony Hospital - Pendleton, Oregon				2,000.00		\$ 2,000.00
St. Elizabeth Boardman Family Medicine Residency				2,690.00		\$ 2,690.00
St. Elizabeth FMR				20.00		\$ 20.00
St. Elizabeth FMR				20.00		\$ 20.00
St. Elizabeth FMRP				1,320.00		\$ 1,320.00
St. John Hospital FMRP				1,200.00		\$ 1,200.00
St. Joseph's Medical Center Yonkers				1,200.00		\$ 1,200.00
St. Louis University FMRP				1,200.00		\$ 1,200.00
St. Luke's Health System		1,000.00		1,500.00		\$ 2,500.00
St. Mark's FMR				1,200.00		\$ 1,200.00
St. Peter FM Chehalis Rural Training Track				1,200.00		\$ 1,200.00
St. Vincent FMRP Indianapolis				1,200.00		\$ 1,200.00
Staff Care		6,800.00		5,000.00		\$ 11,800.00
STFM Group on Immunization Education				1,750.00		\$ 1,750.00
Strelcheck & Associates, Inc.		3,300.00				\$ 3,300.00
Summit Health		3,300.00		1,500.00		\$ 4,800.00
Sunflower Health Network				1,500.00		\$ 1,500.00
Sunovion	22,440.00					\$ 22,440.00
Sunsweet Growers		3,200.00				\$ 3,200.00
SunTrust Bank Physician Loan Program				3,000.00		\$ 3,000.00
Surescripts		19,250.00				\$ 19,250.00
Surgical Obstetrics with Advanced Ultrasound/Camellia Foundation				2,900.00		\$ 2,900.00
Sutter Health Family Medicine, Sacramento				2,400.00		\$ 2,400.00
Sutter Health Palo Alto Medical Foundation Physician Recruitment				1,500.00		\$ 1,500.00
Sutter Health Valley Area		3,300.00				\$ 3,300.00
Swedish FMR - First Hill				1,550.00		\$ 1,550.00
Swedish FMR-Cherry Hill				1,200.00		\$ 1,200.00
Symplmed Pharmaceuticals		3,200.00				\$ 3,200.00
TAGI Pharma, Inc.		3,100.00				\$ 3,100.00
Takeda Pharmaceuticals U.S.A., Inc.	456,699.63	28,315.00	98,156.00			\$ 583,170.63
Tec Laboratories, Inc.		3,300.00				\$ 3,300.00
TeleVox		6,300.00				\$ 6,300.00
Tenet Healthcare				1,750.00		\$ 1,750.00
Tennessee Academy of Family Physicians/Tennessee Tar Wars				1,240.00		\$ 1,240.00
Tennessee Rural Partnership				1,750.00		\$ 1,750.00
Teva Pharmaceuticals	251,867.59					\$ 251,867.59
Teva Respiratory		84,700.00				\$ 84,700.00
Teva Women's Health		3,400.00				\$ 3,400.00
Texas A&M Family Medicine Residency				2,900.00		\$ 2,900.00

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APPENDIX A, continued

External Support to AAFP
June 1, 2015 - May 31, 2016

Company	Journal Advertising	FMX Support	Sponsored Projects	Other Support	In-Kind Support	Grand Total
The Brewer Company		3,300.00			\$	3,300.00
The Community Network		6,000.00			\$	6,000.00
The Everett Clinic		3,300.00		1,750.00	\$	5,050.00
The Great Plains Laboratory, Inc.		3,300.00			\$	3,300.00
The Hire Connection				1,750.00	\$	1,750.00
The Inline Group		4,600.00		2,250.00	\$	6,850.00
The Institute of Medical Boards				1,560.00	\$	1,560.00
The Joint Commission		3,100.00			\$	3,100.00
The Medical Letter		3,300.00			\$	3,300.00
The National Association Of Chronic Disease Directors	25,500.00				\$	25,500.00
ThedaCare, Inc.		3,200.00		1,500.00	\$	4,700.00
Thinklabs		3,000.00			\$	3,000.00
Thomas Jefferson University Dept of Family & Comm Medicine				1,450.00	\$	1,450.00
Tidelands MUSC FMRP		3,000.00			\$	3,000.00
Together+Clinic		3,000.00			\$	3,000.00
TOPS Club, Inc. (Take Off Pounds Sensibly)		4,000.00			\$	4,000.00
Trident/MUSC FMRP				1,200.00	\$	1,200.00
TriHealth Physician Partners				1,500.00	\$	1,500.00
Trinity Health		23,450.00		3,500.00	\$	26,950.00
TrueLearn, Inc.				1,500.00	\$	1,500.00
Tsehootsooi Medical Center				1,500.00	\$	1,500.00
Tufts Univ FMR at Cambridge Health Alliance				1,200.00	\$	1,200.00
U.S. Air Force Health Professions				40.00	\$	40.00
U.S. Department of State - Medical Services		3,300.00			\$	3,300.00
UAMS Northeast- Jonesboro FMR				1,200.00	\$	1,200.00
UAMS Northwest FMR				1,200.00	\$	1,200.00
UCF College of Medicine-HCA GME Consortium FMR				1,280.00	\$	1,280.00
UCLA FMRP				1,200.00	\$	1,200.00
UCSF Family & Community FMR				1,200.00	\$	1,200.00
UCSF Fresno FMR				1,200.00	\$	1,200.00
Ukiah Valley Medical Center FMRP				1,200.00	\$	1,200.00
UltraScope Stethoscopes		3,300.00			\$	3,300.00
UMASS Memorial Medical Group				1,500.00	\$	1,500.00
Union Hospital FMR				1,200.00	\$	1,200.00
United Family Medicine Residency				4,000.00	\$	4,000.00
United Health Services Hospitals				60.00	\$	60.00
United Regional Health Care System				2,250.00	\$	2,250.00
Unity Health				2,000.00	\$	2,000.00
Univ of Alabama Huntsville FMRP				1,200.00	\$	1,200.00
Univ of Alabama Selma FMRP				1,200.00	\$	1,200.00
Univ of Alabama Tuscaloosa FMR				2,650.00	\$	2,650.00
Univ of Arizona College of Medicine - South Campus				1,450.00	\$	1,450.00
Univ of Arizona Family & Community Medicine, University Campus				1,450.00	\$	1,450.00
Univ of California Irvine FMRP				1,200.00	\$	1,200.00
Univ of California Riverside (UCR) School of Family Medicine				1,240.00	\$	1,240.00
Univ of California, Davis FMR				1,200.00	\$	1,200.00
Univ of California, San Diego FMRP				1,450.00	\$	1,450.00
Univ of Chicago/North Shore FMRP				1,510.00	\$	1,510.00
Univ of Connecticut FMR				1,200.00	\$	1,200.00
Univ of Florida Gainesville				1,340.00	\$	1,340.00
Univ of Illinois at Chicago FMR				1,200.00	\$	1,200.00
Univ of Illinois College of Medicine at Peoria				1,450.00	\$	1,450.00
Univ of Kansas- Kansas City				1,420.00	\$	1,420.00
Univ of Louisville FMRP				1,450.00	\$	1,450.00
Univ of Louisville/Glasgow FMR				1,200.00	\$	1,200.00
Univ of Maryland Dept of Family & Community Medicine				1,200.00	\$	1,200.00
Univ of Massachusetts Fitchburg FMR				1,300.00	\$	1,300.00
Univ of Massachusetts Worcester FMR				1,320.00	\$	1,320.00
Univ of Michigan FMRP				1,450.00	\$	1,450.00
Univ of Mississippi Medical Center				1,450.00	\$	1,450.00
Univ of Missouri Kansas City FMRP				1,200.00	\$	1,200.00
Univ of Missouri-Columbia FMR				1,200.00	\$	1,200.00
Univ of Nevada FMRP, Reno				1,450.00	\$	1,450.00
Univ of New Mexico FMRP				1,540.00	\$	1,540.00
Univ of North Carolina FM Chapel Hill				1,200.00	\$	1,200.00
Univ of Pennsylvania FMRP				1,450.00	\$	1,450.00
Univ of Rochester/Highland FMR				1,200.00	\$	1,200.00
Univ of South Alabama FMRP				1,450.00	\$	1,450.00
Univ of South Florida Morton Plant Mease FMR				1,450.00	\$	1,450.00
Univ of Tennessee Chattanooga FMR				1,200.00	\$	1,200.00
Univ of Tennessee FMRP- Jackson, TN				1,200.00	\$	1,200.00
Univ of Tennessee Medical Center at Knoxville				1,200.00	\$	1,200.00
Univ of Tennessee, St. Francis FMR				1,200.00	\$	1,200.00
Univ of Texas Hlth Science Ctr at Tyler				1,200.00	\$	1,200.00

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BOARD OF DIRECTORS REPORT E, continued

External Support to AAFP
June 1, 2015 - May 31, 2016

Company	Journal Advertising	FMX Support	Sponsored Projects	Other Support	In-Kind Support	Grand Total
Univ of Utah FMRP				1,200.00	\$	1,200.00
Univ of Vermont FMR				1,200.00	\$	1,200.00
Univ of Wyoming FMRP at Cheyenne				1,200.00	\$	1,200.00
Univ of Wyoming FMRP-Casper				1,200.00	\$	1,200.00
Univ. of Washington Family Medicine Residency				1,200.00	\$	1,200.00
Universal McCann				1,700.00	\$	1,700.00
University at Buffalo			387,706.00		\$	387,706.00
University of Arkansas for Medical Science Regional Programs				1,200.00	\$	1,200.00
University of Arkansas for Medical Sciences-Southwest				1,200.00	\$	1,200.00
University of Colorado Denver		2,000.00			\$	2,000.00
University of Illinois College of Medicine Rockford/Dixon				1,200.00	\$	1,200.00
University of Iowa				1,200.00	\$	1,200.00
University of Kentucky Family and Community Medicine				2,400.00	\$	2,400.00
University of Louisville-Owensboro Family Medicine Residency				1,200.00	\$	1,200.00
University of Minnesota Duluth Residency Program				1,200.00	\$	1,200.00
University of Minnesota Medical Center Residency Program				1,200.00	\$	1,200.00
University of Minnesota Methodist Hospital Residency Program				1,200.00	\$	1,200.00
University of Minnesota North Memorial Residency Program				1,200.00	\$	1,200.00
University of Minnesota St. Cloud Hospital Residency Program				1,200.00	\$	1,200.00
University of Minnesota St. John's Hospital Residency Program				1,200.00	\$	1,200.00
University of Minnesota St. Joseph's Hospital Residency Program				1,200.00	\$	1,200.00
University of Minnesota Waseca-Mankato Rural RP				1,200.00	\$	1,200.00
University of Missouri (MU)			153,100.00		\$	153,100.00
University of Nevada School of Medicine Las Vegas FMR				2,900.00	\$	2,900.00
University of North Carolina-Chapel Hill			194,022.00		\$	194,022.00
University of North Dakota Center for FM Bismarck				1,200.00	\$	1,200.00
University of Oklahoma's Rural FMRP				1,200.00	\$	1,200.00
University of Tennessee FMRP - Nashville				1,450.00	\$	1,450.00
University of Tennessee Physician Executive MBA Program		3,750.00			\$	3,750.00
University of Texas - Southwestern Medical Center			18,147.00		\$	18,147.00
University of Texas at Austin				1,200.00	\$	1,200.00
University of Texas Medical Branch - Correctional Managed Care				1,200.00	\$	1,200.00
University of Vermont Health Network-Champlain Valley Physicians Hospital FMRP-Plattsburgh, NY				1,260.00	\$	1,260.00
University of Virginia FMR				1,200.00	\$	1,200.00
University of Wisconsin Dept of Fam Med and Comm Health				4,800.00	Ö \$	4,800.00
University of Wisconsin Dept. of Family Medicine and Community Health				1,750.00	\$	1,750.00
UPMC Altoona FMR				1,200.00	\$	1,200.00
UPMC Family Medicine Residency				2,640.00	\$	2,640.00
Upstate New York Physician Recruiters		3,100.00		1,750.00	\$	4,850.00
UpToDate	5,610.00				\$	5,610.00
Urology Care Foundation		2,000.00			\$	2,000.00
USMLE Benchmark, Jones & Bartlett Learning		3,200.00		3,500.00	\$	6,700.00
UT Southwestern FPRP				1,200.00	\$	1,200.00
Utah Valley FMR				2,480.00	\$	2,480.00
UTHealth McGovern Medical School				1,490.00	\$	1,490.00
Valeant Pharmaceuticals		56,400.00			\$	56,400.00
Valley Baptist FPR				1,200.00	\$	1,200.00
Valley Emergency Physicians				500.00	\$	500.00
Valley Family Medicine Residency Program				1,450.00	\$	1,450.00
Valley FMR of Modesto				1,200.00	\$	1,200.00
Vaxcare		3,100.00			\$	3,100.00
VCU Chesterfield FMR				1,200.00	\$	1,200.00
VCU Fairfax FMRP				1,200.00	\$	1,200.00
VCU Riverside FMR				1,200.00	\$	1,200.00
VCU Shenandoah Valley FMRP				1,200.00	\$	1,200.00
VCU St. Francis FMRP				1,200.00	\$	1,200.00
Ventura FMRP				1,450.00	\$	1,450.00
Veritas		3,000.00			\$	3,000.00
Vernalis Therapeutics, Inc.		3,000.00			\$	3,000.00
Via Christi - Physician Employment				1,500.00	\$	1,500.00
Via Christi FMRP				2,900.00	\$	2,900.00
Vindico Medical Education		59,000.00			\$	59,000.00
Virginia Garcia Memorial Health Center				1,750.00	\$	1,750.00
Virtua FMRP				1,450.00	\$	1,450.00
Virtua Health System				1,500.00	\$	1,500.00
VISTA Staffing Solutions		5,800.00		1,750.00	\$	7,550.00
VisualDX				1,500.00	\$	1,500.00
Vital Nutrients		4,600.00			\$	4,600.00
Vitalograph Inc.		3,100.00			\$	3,100.00
VITAS Healthcare		6,800.00		1,500.00	\$	8,300.00

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BOARD OF DIRECTORS REPORT E, continued

External Support to AAFP
June 1, 2015 - May 31, 2016

Company	Journal Advertising	FMX Support	Sponsored Projects	Other Support	In-Kind Support	Grand Total
VQ Orthocare		5,800.00				\$ 5,800.00
Waco Family Medicine Residency Program				2,900.00		\$ 2,900.00
Wake Forest School of Medicine				1,200.00		\$ 1,200.00
Washington Health System FMRP				1,280.00		\$ 1,280.00
Wayne State Univ/Crittenton FMRP				1,200.00		\$ 1,200.00
Weatherby Healthcare		7,300.00				\$ 7,300.00
Welch Allyn, Inc.	7,314.99	29,200.00				\$ 36,514.99
WellStar Health Systems		3,300.00		1,520.00		\$ 4,820.00
Wesley FMR				1,200.00	0	\$ 1,200.00
West Kendall Baptist Hospital Florida International Univ.				1,510.00		\$ 1,510.00
West Suburban Medical Center FMRP				1,200.00		\$ 1,200.00
West Virginia Primary Care Association				1,500.00		\$ 1,500.00
West Virginia University			24,992.00			\$ 24,992.00
Western Michigan University School of Medicine				1,200.00		\$ 1,200.00
Western Montana FMR				1,530.00		\$ 1,530.00
Wexford Health Sources, Inc.		3,100.00				\$ 3,100.00
White Memorial Med Ctr FMRP				1,200.00		\$ 1,200.00
Williamsport FMR				2,900.00		\$ 2,900.00
Wilson Med Ctr/United Health Services				1,200.00		\$ 1,200.00
Wisconsin Collaborative for Rural GME				1,580.00		\$ 1,580.00
Wolters Kluwer		3,300.00		3,250.00		\$ 6,550.00
Wolters Kluwer Health - UpToDate		46,400.00				\$ 46,400.00
World Parkinson Coalition				1,200.00		\$ 1,200.00
Wright Center for GME FMRP				1,200.00		\$ 1,200.00
WWAMI Network				1,200.00		\$ 1,200.00
WynnPharm Inc.		3,200.00				\$ 3,200.00
Yakima Valley Farm Workers Clinic		3,100.00		1,450.00		\$ 4,550.00
York Hospital FMR				1,450.00		\$ 1,450.00
YourMembership	1,366,414.00					\$ 1,366,414.00
YP Marketing Solutions		3,300.00				\$ 3,300.00
Yuma Regional Medical Center				1,450.00		\$ 1,450.00
	\$ 14,013,183.46	\$ 4,382,950.50	\$ 6,626,366.36	\$ 857,260.00		\$ 25,879,760.32

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