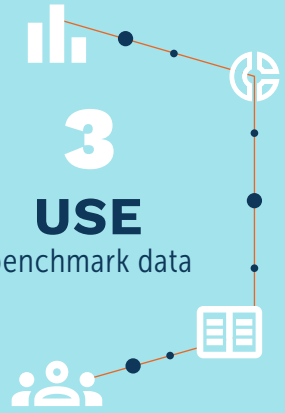
12 Tips for Physicians Navigating the Gender PAY GAP

AAFP

1 NAVIGATE
salary negotiation

2 EXPLORE
practice models

3 USE
benchmark data



4 CLARIFY
compensation structure

5 REVIEW
contract carefully

6 NEGOTIATE
added benefits

7 DOCUMENT
your impact

8 SEEK
diverse mentors

9 SPONSOR
future leaders

10 PURSUE
leadership roles

11 REQUEST
pay review

12 ALIGN
career goals