

The Future of Family Medicine

Cristi Allen, Director, Communications Division

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Introduction

New initiative to bring the voice of family physicians to the forefront of what's relevant to today's consumers

CURRENT STATE

Ever-rising practice of urgent care-first and direct-tospecialist consumer practices has diluted the voice of the family physician



DEFINED OPPORTUNITY

Amplify the voice of family physicians to speak to the needs of today's modern families and re-establish the national voice of family medicine as "America's Doctor"

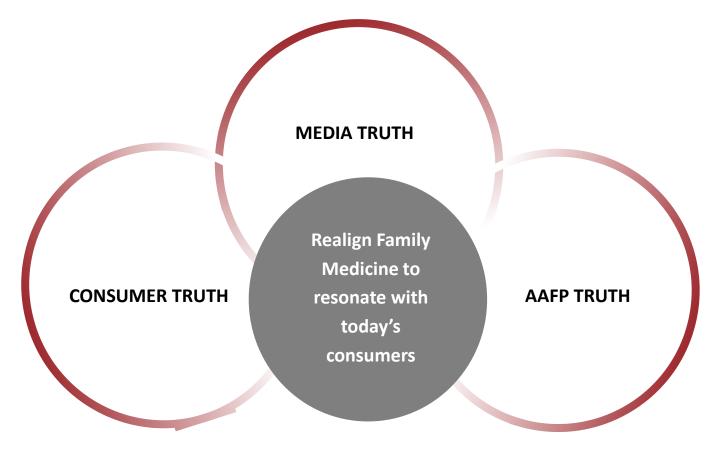




Millennial Health Matters

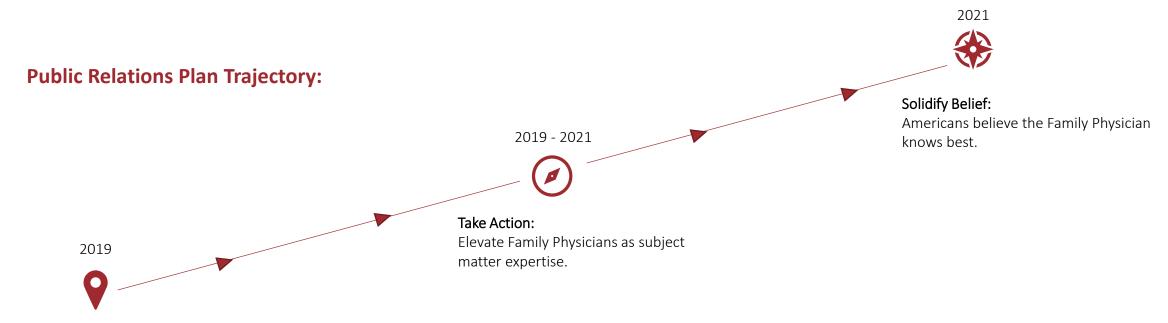
Public relations initiative that aims to directly elevate the voice of Family Physicians among consumers

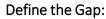
- Prompt consumers to rethink the way they are caring for themselves and their families via "sickcare" and look to family physicians as their go-to resource for long-term wellness
- This elevates the unique capabilities of the family physicians as opposed to the general practice of primary care
- Specifically targeted to Millennial patients and caregivers; it does not include extensions to physicians, students, payers, etc. which have very different needs and messaging





Shifting the Dialogue for Today's Health Decision Makers



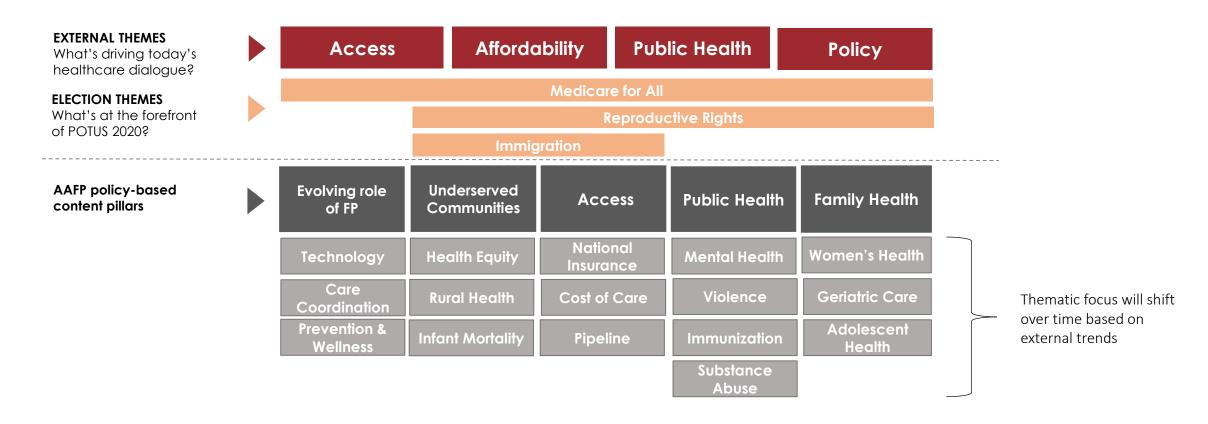


There is uncertainly around the value of the Family Physician in today's America.



Address Audience Relevant Topics

Content platform focused to insert the voice of Family Medicine across themes that directly resonate with a Millennial audience; in the context of external drivers (macro and electoral themes):





Leverage Media Ambassadors

AAFP Experts speak to media from the experienced lens of Family Medicine



Drew Miller, MD Lakin, KS



Alexa Mieses, MD, MPH Durham, NC



Jay Lee, MD Los Angeles, CA



LaTasha Perkins, MDWashington D.C.



Alex McDonald, MD San Bernardino, CA



Beth Oller, MD Stockton, KS



Natasha Bhuyan, MD Phoenix, AZ



Anita Ravi, MD NYC, NY



Kim Yu, MD Los Angeles, CA



Mike Sevilla, MD Salem, OH



Strong Coverage to Date







Newsweek 20,000 LGBTQ Teens Will Undergo Conversion Therapy by the Age of 18: 'These Practices Need to End'

Parents.com I'm Black, Pregnant, and Afraid of Dying During Birth

Bustle Can Vaping Cause Lung Disease? We Asked Doctors About The Warning Signs

Healthline Mom Posts Photo of Infant Battling Measles to Encourage Vaccination

Fatherly The Measles and HIV Have a Lot of Similarities, According to Doctors

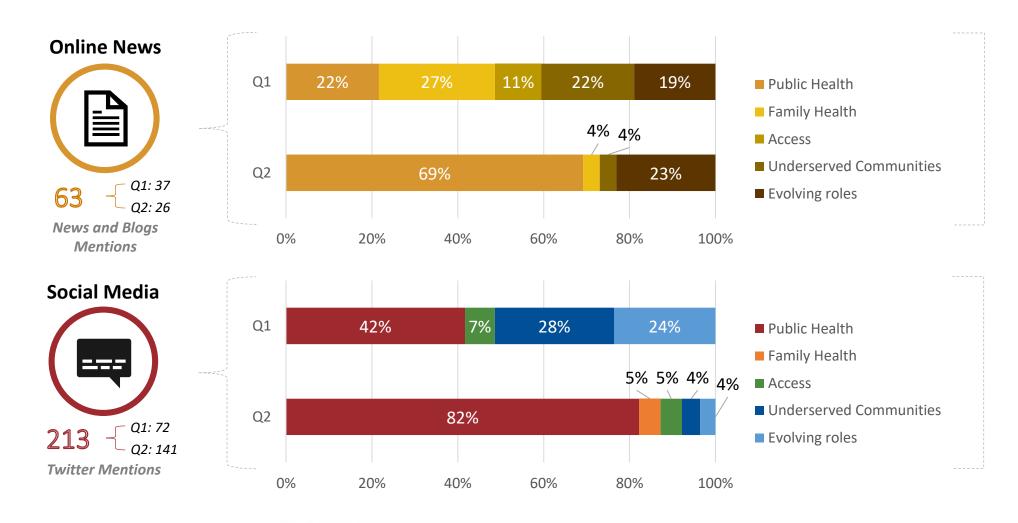
Working Mother 7 Things Working Moms Need to Know About the Measles Outbreak

SELF Magazine <u>6 Health-Care Providers on How They Talk to Vaccine-Hesitant Patients</u>

Huffington Post 11 Times A Low Sex Drive Might Be Something More Serious



COVERAGE BY TOPIC: H1 2019





25 x 2030 Student Choice Collaborative

America Needs More Family Doctors

PURPOSE

Ensure that **by the year 2030**, **25 percent** of combined U.S. allopathic and osteopathic medical school seniors **select family medicine** as their specialty.

GOAL

Support the 25 x 2030 mission by **highlighting family physicians' stories** about why they chose family medicine as a specialty in consumer media outreach.



Activation Approach

Leverage Current Media Ambassadors

Target physicians that fit in the 'new physicians' category (0-7 years)

Media Outreach

- Conduct a multi-pronged outreach approach to reach various audiences:
 - Physicians' local and hometown papers
 - University and alumni papers
 - Gen Z targeted media

Slated Story Angles

- Profile piece on physician in hometown paper
- "How I chose my career path" in a career-focused publication
- Compelling feature story of overcoming adversity in a Gen Z targeted magazine

Sample Media List

LOCAL	UNIVERSITY	GEN Z
Durham Herald Sun	The Duke Chronicle	Teen Vogue
Queens Gazette	DukeMed Alumni News	Seventeen
The Georgetowner	Medicine at Michigan	The New York Times Upfront
Washington Business Journal	Pennsylvania Gazette	Discover
	Careers and Colleges	Ebony



